

Michael Kuhn

Nonprofit Data and Operations Professional

PROFESSIONAL EXPERIENCE

Sr. Manager, Online Giving & Donor Data, United Way of Metro Chicago, Chicago, IL, July 2023- Present

- Implemented new processes and systems to collect and track revenue generation
- Created connectors to provide fundraisers real-time data on mobile, in Teams and on the web
- Secured new business exceeding \$2.5 million annual revenue

Manager, Electronic Campaigns, United Way of Metro Chicago, Chicago, IL, June 2021 – July 2023

- Processed over 50 workplace campaigns, exceeding \$10 million in revenue
- Enhanced internal and external-facing processes that increased internal fundraising capacity
- Developed and managed data integrity projects, improving data quality in database of record

Instructional Staff, Northwestern Data Science Boot Camp, 2U, Chicago, IL, Dec. 2020 – June 2021

- Trained 20 students in Data Methods: Advanced Excel, VBA, Python, JavaScript, Statistics and more
- Provided positive and constructive feedback that enabled student success

Census Field Manager, U.S. Department of Commerce, Chicago, IL, Dec. 2019-Oct. 2020

- Oversaw and facilitated training for over 1500 field and office operations employees
- Assured high levels of quality and progress in field operations via analysis of reports and observations
- Supervised office and in-field teams: approved time and expense, managed process, reported progress

Scouts BSA Camp Director, Northeast Illinois Council, Vernon Hills, IL, Nov. 2017-Aug. 2019

- Recruited, hired, onboarded and supervised staff of 60 youth and adults to facilitate diverse programs
- Lead projects, delegated tasks to work teams, and resolved personnel and logistical challenges
- Developed and updated Square Space website and social media

EDUCATION

University of Illinois – Chicago: Graduated December 2024 – GPA: 4.0

College of Urban Planning and Public Affairs

Master of Science—Civic Analytics

Northwestern University: Graduated May 2020

School of Professional Studies

Data Science Boot Camp Certificate

Michigan State University

Lyman Briggs College

Bachelor of Science—History, Philosophy and Sociology of Science

Minors: Bioethics; Science, Technology, Environmental Public Policy; and Philosophy and Law

SKILLS-ACHIEVEMENTS-ACTIVITIES

- **Expert Excel, Word and Computer Competency**
- **Data Analysis:** Expert in Python, R and SQL; Quantitative Methods: Multivariate Regression, Forecasting, Machine Learning, Research Design, Program Evaluation; Proficient in Front-End Web Technology (CSS, HTML, Javascript); Business Intelligence (Proficient in PowerBI);
- **Scouting:** Eagle Scout, Founder's Service Award